



2009  
2010 **YEAR** IN REVIEW

SANTA ANA COLLEGE FOUNDATION

# 2009 2010 YEAR IN REVIEW

*Dear Alumni and Friends,*

*Our 2009-2010 Year in Review provides an opportunity to reflect upon our past successes and consider future challenges. The Foundation's mission is not accomplished without partnerships with our community, state government, local businesses and other organizations that value quality and excellence in education. This report demonstrates our continuous commitment to developing "a history of success, a future of promise" for Santa Ana College students.*

## *A history of success, a future of promise*



Our cover:  
Alberto Radillo Scholarship  
Recipients from left to right:  
Oscar Vargas, Vivian Garcia,  
Jose Murillo, Nancy Santiago,  
Cynthia Mejia, Santiago Salazar

*After 13 years as the District's Chancellor, Edward Hernandez, Jr., Ed.D., retired leaving behind a legacy of successful fundraising through the efforts of the annual Chancellor's Ball. Since the inaugural gala of 1998, hundreds of students at Santa Ana College received numerous scholarships to assist in their educational pursuits. His primary goal to "friend-raise" created a venue where our community partners were honored for their support of our students and the college.*

*Other achievements highlighted in this annual report are the result of partnerships with long-time friends, First American Financial Corporation and SchoolsFirst Federal Credit Union. Successful events and programs such as the Pageant of the Trees, the Ed Arnold Golf Classic and the Innovation Grant Program, provide targeted support for the refinement of teaching techniques and campus innovation. However, there is no way to adequately express our gratitude to our staunch supporters, many of whom are profiled in this report.*

*President's Circle is another invaluable program which provides unrestricted dollars, maximizing the flexibility of funding resources that can be directed to our current priorities and needs. This year we welcomed six new members, expanding our ability to serve the needs of our students in every way imaginable.*

*The Santa Ana College Foundation is committed to ensuring that no student is denied educational opportunities due to financial constraint. Our mission is to maintain, expand and enhance the educational opportunities offered at Santa Ana College by linking community organizations, businesses, funding sources, alumni and staff development, thus preserving our near century of "A History of Success, a Future of Promise."*

*Please take a moment to revel in the joys of our success through this annual report, and consider the role you could play in the future of our students.*

*Sincerely,*

*Erlinda J. Martinez, Ed.D.  
President, Santa Ana College*

*Christina Romero  
Executive Director,  
Santa Ana College Foundation*



# NOTEWORTHY

## The President's Circle Changes Lives

Since its inception in 2006, a special group of supporters formed the President's Circle which has raised over \$91,000 in funds which helps bridge the many financial gaps in student opportunities and programs. These unrestricted funds are used to respond to a variety of unique circumstances.

"Faculty, staff and students often come to us with requests that are urgent and worthwhile," said Christina Romero, Foundation Executive Director, "but when every budget can barely cover essentials, there is simply no money, no matter how worthy the cause. The President's Circle provides funds of last resort."

Getting a college education involves a lot more than books and classes; it's also having new experiences. But being able to take advantage of such opportunities also takes money that is often well beyond the resources of the students and the school.

There are many benefits of membership in the President's Circle, including invitations to a variety of select events. The most important benefit is knowing that members have made a life-changing difference in the lives of students such as four dance students who were able to attend an event across the country and a world away from Santa Ana College.

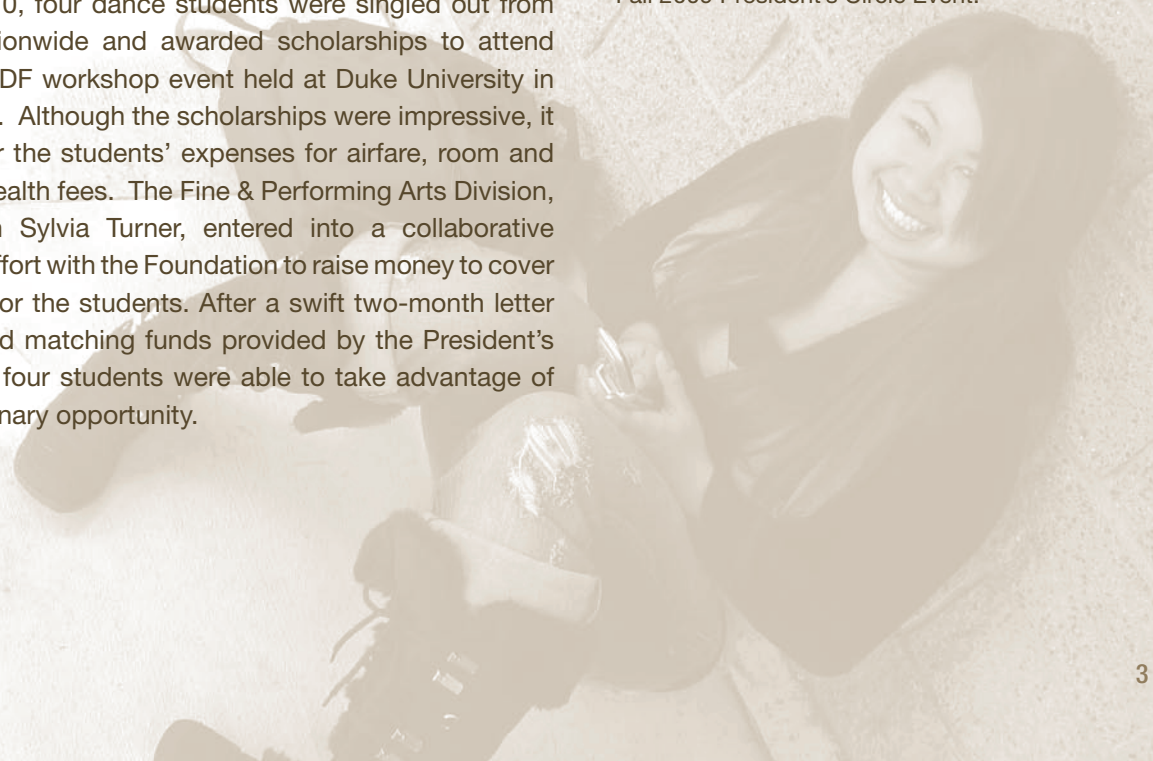
At a Regional American College Dance Festival (ADF) held in March 2010, four dance students were singled out from students nationwide and awarded scholarships to attend a six-week ADF workshop event held at Duke University in Durham, N.C. Although the scholarships were impressive, it did not cover the students' expenses for airfare, room and board, and health fees. The Fine & Performing Arts Division, led by Dean Sylvia Turner, entered into a collaborative fundraising effort with the Foundation to raise money to cover these costs for the students. After a swift two-month letter campaign and matching funds provided by the President's Circle, these four students were able to take advantage of this extraordinary opportunity.



President's Circle members Mark and Janelle McLoughlin, Fall 2009 President's Circle Event.



President's Circle member Dr. Juan Francisco Lara with community leader, Teresa Saldivar, Fall 2009 President's Circle Event.



# NOTEWORTHY

## The President's Circle Changes Lives



President's Circle Grant Recipients:  
Fidel Beltran, Melida Cruz, Evelyn  
Cortes and Gabriel Mata

According to Dean Turner, this opportunity was particularly noteworthy because a company member from the world-famous Shen Wei Dance Company visited our department to give a master class. "Our four scholarship students had the opportunity to take the class and talk with him about their upcoming trip to ADF. He was very impressed by their performance skills and their personal stories. He informed them that the Shen Wei Company would be in residence at the festival and quietly indicated he would mentor and help them during the summer."

She concluded, "Again, it is through your kind and generous support that we are able to provide these outstanding scholarship students with support for their transportation costs, room and board, and health fees."

We thank this elite group of givers for their belief in our students and enabling the Foundation to support them in these ways. This year we welcomed six new members, which brings our membership up to 24. They are:

# Thank you!

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Ken Purcell

Irma Adelina Ruiz

Donna & Gene Scarbrough

Schools First Federal Credit Union

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tBP/Architecture

The Gas Company

Tracy Industries



## **Santa Ana College Foundation Celebrates a Legacy of Success**

In 1998, Chancellor Hernandez had a vision to create a bi-partisan event that would bring people together – a celebration of accomplishments of individuals and the Rancho Santiago Community College District community.

This event became the Chancellor's Ball and included several significant awards, including the Partners in Education Awards presented to notable members of the community, the Manager of the Year Award, and the Chancellor's Award, which was presented at the discretion of Chancellor Hernandez to outstanding local leaders annually.

The festive atmosphere, live music and dancing made it a popular event and as it grew larger, it also became the leading fundraiser district-wide. "We are deeply grateful for the community support that has made these events so successful," said Romero. "Our Foundation alone has distributed close to \$400,000 in scholarships and other awards that support student success as a result of Chancellor's Ball funds."

In light of the Chancellor's retirement, this year's fundraiser was named a "Celebraton of Leadership" and was held in May 2010 to honor his leadership. The event brought people together to celebrate the career of Chancellor Hernandez and our community's dedication to ensuring that no student is denied educational opportunities because of their financial circumstances.

"The success of these celebrations is a testament to the faith the community has in our students," Dr. Martinez added. "It also inspires us to work harder and set higher goals so that we can have the resources to do even more."



Chancellor Hernandez with students at Chancellor's Ball 2005.



After a 40-year career dedicated to education, Chancellor Hernandez retired in June 2010.



# COMMUNITY COLLABORATIONS

## Sempra Energy Chooses SAC for Scholarship

On May 10 Sempra Energy Foundation awarded a grant in the amount of \$25,000 to the Santa Ana College Foundation to be used for student scholarships. This annual grant is designed to promote workforce training in current and emerging “green” jobs and will yield two \$1,000 scholarships annually.



From left to right: Ed Ripley, Jerry Butkiewicz, Dr. Erlinda Martinez, Norm Fujimoto, Margaret Pashko, Dr. Sara Lundquist, Carolyn Williams, Christina Romero.

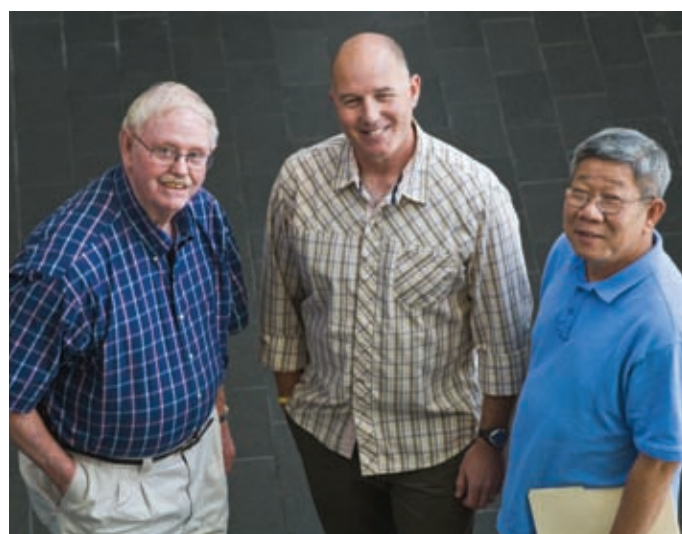
Ten community colleges were chosen to receive Sempra Energy/Osher Initiative Grants; the only colleges in Orange County selected were Santa Ana College and Fullerton College.

This is a great honor for the Foundation and for Santa Ana College, which is a regional leader in career technical training programs. In addition to representing the racial/ethnic composition of California’s workforce, the College is recognized for its innovation in career technical education, offering many “green” career training programs ranging from welding and manufacturing technology to automotive/diesel technology.

“We look forward to building a rewarding and productive relationship with the Sempra Energy Foundation,” said Romero.

## SchoolsFirst Credit Union Supports Innovation Grants

Santa Ana College is blessed with faculty and staff who have abundant ideas for ways to expand and improve the learning environment. The Faculty & Staff Innovation Grant Program was created to support their efforts and is funded in part by SchoolsFirst Federal Credit Union. In the 2009-2010 academic year, the Foundation funded ten proposals that total nearly \$10,000.



2009-2010 Innovations Grant Recipients: Terry Bales, Bud Little, and John Vu.

Chosen projects ranged from the first local screening of the award-winning documentary “A Forgotten Injustice,” produced by SAC alumnus Vicente Serrano to helping faculty purchase a variety of instructional materials, including manipulatives used in teaching mathematics and special textbooks for language courses. Two grants will help better maintain historical records that are important to the College and the community.

All proposals funded will have a significant impact on Santa Ana College and its students. “We are pleased to support the Innovation Grant Program and the Foundation as they enable faculty and staff to broaden horizons for their students,” said Kristin Crellin, Executive Director of School and Community Relations for SchoolsFirst.

# COMMUNITY COLLABORATIONS

## First American Partnership Supports Two Major Fundraisers

With the help and generosity of our long-time community partner First American Financial Corporation, this year the Seventh Annual Pageant of the Trees generated more than \$54,000 in net proceeds that will be used to support innovative student programs and scholarships. “First American has gone beyond just sponsoring our Foundation programs. They are a true partner. Not only have they been the title sponsor for Pageant, but they also allow the event to be hosted in their first-class facility. This remarkable underwriting support has enabled us to raise over \$175,000 in the last four years,” said Tony Ellis, Foundation Board President.

In addition, the Ed Arnold Golf Classic has also benefited and grown through First American’s support. This year’s tournament raised more than \$41,000 that will be used for the Athletic Hall of Fame and student athlete scholarships. In his foreword in the awards dinner program, Foundation Board Member Ed Arnold said, “Your generosity will not only help preserve the college’s athletic history, it also will be contributing to the future of six transferring Santa Ana College student athletes. Each will receive a \$1,500 scholarship to assist in their educational goals.”

“The community colleges play an invaluable role in continuing the education of our youth and preparing them to transfer to four-year schools and to enter the workforce. It is a pleasure to collaborate with the Santa Ana College Foundation on events such as the Pageant of the Trees and the Ed Arnold Golf Classic that raise funds to support student success,” said Parker Kennedy, Executive Chairman of First American Financial Corporation.



2010 Athletic Hall of Fame Scholarship Recipients.



Dr. Erlinda Martinez and students at the 2009 Pageant of the Trees.



# HALLS OF FAME

## 2009-2010 Halls of Fame, Co-Sponsored by the Santa Ana College Foundation



Alumni Hall of Fame Class of 2010, left to right: Dr. Ruben Barron, Mark Lowry, Joel Ohlgren and Karen Gardner Richards.

Attending Santa Ana College offers a unique opportunity for many students; often it is a turning point in their lives that gives them the foundation for personal success, and a life of service to others. To read their biographies and hear their stories is inspirational and affirms the value of our commitment to prepare students for transfer, employment, careers and lifelong intellectual pursuit. They have proven themselves to be role models worthy of emulating.

On Thursday, June 3, 2010, four distinguished alumni were inducted into the **Santa Ana College Alumni Hall of Fame** in a ceremony at SAC Phillips Hall. They also were recognized that evening at commencement ceremonies at The City of Santa Ana Stadium.

**Ruben Barron, Ed.D.** (Class of 1971) has dedicated his life to supporting education for immigrants, and improving the California educational system.

**Mark Lowry** (Class of 1977) is director of the Orange County Food Bank, an agency of the Community Action Partnership of Orange County. In 2009, the agency distributed more than 18,974,150 pounds of food, assisting 1,885,734 people.

**Joel Ohlgren, JD** (Class of 1963) has won accolades in the legal arena for his work in financial insolvency and his efforts to improve financial literacy in young people.

**Karen Gardner Richards** (Class of 1967) is a retired teacher whose dedication to education gave thousands of students a solid academic foundation and put them on the road to life-long learning.

On Sunday, October 4, 2009, seven people were inducted into the **Santa Ana College Athletic Hall of Fame** at the Exercise Science Building. They are:



Athletic Hall of Fame Ceremony 2009, left to right: Dr. Erlinda Martinez, Rolf Engen, Don Shuler, George Curtis, Doug Kimbell, Sheryl Anderson, Ed Arnold, Jane (Howard) Brubaker and Ken Purcell.

**Sheryl Anderson**, Softball, 1996-1997

**Ed Arnold**, Hall of Fame Executive Committee Honoree

**Howard Brubaker**, Coach, Cross Country and Track & Field, 1966-1992

**George Curtis**, Athletic Trainer, 1973-1985

**Rolf Engen**, Basketball, 1947-1950

**Doug Kimbell**, Water Polo and Swimming, 1979-1980

**Don Shuler**, Wrestling, 1974-1975

*For complete biographies, please visit our website at [www.sac.edu/foundation](http://www.sac.edu/foundation).*



# ALUMNI RELATIONS

## **Alumnus shares his success with SAC students**

Allan Fainburg has seen a lot of changes since he moved to Santa Ana in 1919 at nine months old. In 1940, he graduated from what was then Santa Ana Junior College, located in a brick building at 1010 N. Main Street.

"I was a 'C' student in high school. I could not have gotten into any other school," he says. "In fact, I dropped out of high school for one year when I was 17, and in 1937, I spent six months traveling with the Sea Scouts collecting exotic animals for the San Diego Zoo. When I returned, I finished high school and then I went on to Santa Ana College while I was still living with my family."

After serving in the Navy in World War II, Mr. Fainburg graduated from the University of Southern California in 1947 and opened three war surplus stores in Santa Ana, which became the foundation of a retail and real estate empire that included 24 Wild West Stores located throughout California. The chain was bought by General Mills in 1981.

"Most of my customers were Latino, and I knew they needed financial help to stay in school. They helped me make my living and I wanted to help them get an education so that they could have better lives."

"Mr. Fainburg has long been a loyal and generous supporter," said Romero. "His financial generosity has made it possible for many students to attend Santa Ana College and to transfer to other institutions of higher learning."

His financial contributions include a \$100,000 scholarship, which is administered by the Foundation. He is also a member of the President's Circle, which responds to the greatest needs of the college.

Mr. Fainburg admits he remains motivated by the desire to help young people stay in school, especially those who are not "A" students but who earn B's and C's and "many of whom also work to help support their families. I want to help them succeed, too, and I treasure letters I receive from scholarship recipients thanking me for a scholarship that helped them stay in school."

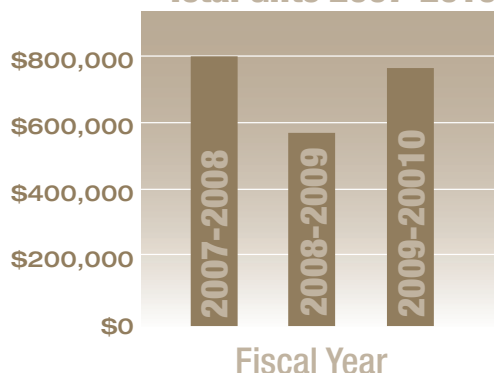


Allan Fainburg, Class of 1940, was inducted into the Santa Ana College Alumni Hall of Fame in 1999.

# OVERVIEW

## Program Overview & Financial Accountability

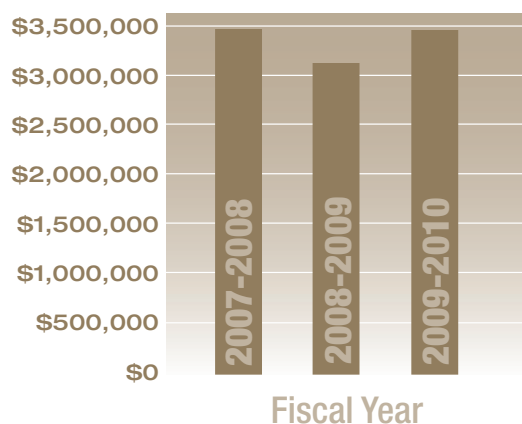
**Total Gifts 2007-2010**



In the 2009-2010 fiscal year, the Foundation received over \$757,000 in revenue/donations, which is a significant increase of 33% over the 2008-2009 fiscal year. Our funding statistics show an increase in private individual donations, which is a testament to our loyal donor base.

Santa Ana College faculty and staff reflect the internal support and passion needed to grow our college foundation, with more than 120 employees giving over \$31,000 annually. Along with our payroll deduction campaign, scholarship programs like the Opportunity Scholarship, which was created and funded by faculty and staff, reflects the culture of giving to support student success that defines Santa Ana College.

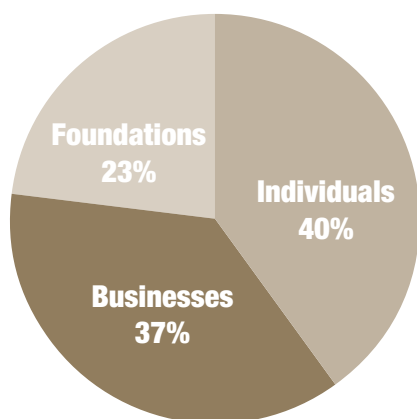
**Total Net Assets 2007-2010**



Continued partnership with institutions and corporations like The Sempra Energy Foundation, The Kellogg Foundation, The Orange County Community Foundation, Fletcher Jones Foundation, Hino Motors Sales, U.S.A., Inc., Wells Fargo, Kiwanis Club of Santa Ana and the Federal Government, the Foundation continues to grow its private grants to support programs. Local businesses have increased their in-kind contributions totaling nearly \$40,000. These gifts directly benefit department and student needs while connecting businesses with our college students. Our distributions for students and programs for this year amounted to over \$523,000 in scholarships, program funding, and departmental and faculty support.

**Source of Funds 2009-2010**

Total \$757,780



Our board development and donor cultivation has expanded our corporate relations, with emerging opportunities with US Bank and Southern California Edison. As the Foundation continues to expand, it has begun exploring other donor prospects to maximize its flexibility for the future.

The Foundation continues to be successful on a lean operating budget. A small percentage of expenses have funded resource and business development activities, while also expanding the Foundation's service offerings and increasing the overall awareness of the importance Santa Ana College has in the community. In addition, the Foundation continues to support other community organizations and their efforts to enhance central Orange County and the City of Santa Ana.



# DONORS

2009 - 2010

## SAC Foundation Donors

Thank You!

### \$100,000 - 125,000

George C. Sawyer Living Trust

### \$50,000-74,999

Orange County Community Foundation

### \$25,000-49,999

Foundation for California Community Colleges  
SchoolsFirst Federal Credit Union+

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