

# Santa Ana College Global Skills

## Certificate Requirements

	Units
International Marketing	4
International Finance	4
Importing	2
International Logistics	4
International Law	4
Total Units:	17

**Finish in 1 Year or Less!**

**Classes Taught by International  
Business Professionals**

**Money, Travel & Adventure**



## Program Information

### GBE Department website:

[www.sac.edu/gbe](http://www.sac.edu/gbe)

### Faculty

Glenn Doolittle

714-564-6776

[Doolittle\\_glenn@sac.edu](mailto:Doolittle_glenn@sac.edu)

Madeline Grant, CGBP

Certified CGBP Trainer

714-564-6789

[Grant\\_madeline@sac.edu](mailto:Grant_madeline@sac.edu)

Gabriel Shweiri, CGBP

Certified CGBP Trainer

714-564-6753

[Shweiri\\_gabriel@sac.edu](mailto:Shweiri_gabriel@sac.edu)



[www.nasbite.org](http://www.nasbite.org)

SAC is an Accredited CGBP training program. SAC IB classes prepare students to take the CGBP exam and obtain a nationally recognized credential.

Funded by Carl D. Perkins Career and Technical Education Act of 2006 grant 09-C01-042, awarded by the California Community Colleges Chancellor's Office to Rancho Santiago Community College District.

### SAC Nondiscrimination Policy Statement

The Rancho Santiago Community College District complies with all Federal and state rules and regulations and does not discriminate on the basis of ethnic group identification, national origin, religion, age, sex, race, color, ancestry, sexual orientation, or physical or mental disability, or on the basis of these perceived characteristics or based on association with a person or group with one or more of these actual or perceived characteristics. This holds true for all students who are interested in participating in educational programs and/or extracurricular school activities. Harassment of any employee/student with regard ethnic group identification, national origin, religion, age, sex, race, color, ancestry, sexual orientation, or physical or mental disability, or on the basis of these perceived characteristics or based on association with a person or group with one or more of these actual or perceived characteristics is strictly prohibited. Inquiries regarding compliance and/or grievance procedures may be directed to District's Title IX Officer and/or Section 504/ADA Coordinator. RSCCD Title IX Officer and Section 504/ADA Coordinator: John Didion, 2323 N. Broadway, Santa Ana, CA 92706, 714-480-7489.



**SANTA ANA COLLEGE**

1530 W. 17th Street, Santa Ana, CA 92706 • [www.sac.edu](http://www.sac.edu)

# Global Skills

## CERTIFICATE



NASBITE CGBP Accredited Training Program

All classes offered online

1530 W. 17th Street  
Santa Ana, CA 92706

# Santa Ana College

[www.sac.edu/GBE](http://www.sac.edu/GBE)



- Prepare for the Certified Global Business Professional Credential Exam
- Taught by Certified CGBP Trainers
- Accredited CGBP Training Program
- Earn the Global Skills Certificate
- All Classes offered Online & on campus
- Registrations Information: [www.sac.edu](http://www.sac.edu)

All Classes Offered ONLINE

**International** Logistics  
**International** Law  
**International** Finance  
**International** Marketing  
**Importing**



### Required Fall Classes

Complete all 1-Unit Sequential Classes

#### International Marketing

**Bus 141** – The Globalization of Marketing

**Bus 142** – International Market Research & Planning

**Bus 143** – Promoting Products & Services for Export

**Bus 145** – Channels of Distribution in International Markets

#### International Finance

**Bus 166** – Financing an Import/Export Business

**Bus 165** – International Trade Finance & Insurance

**Bus 164** – Alternative Financing Techniques for International Trade

**Bus 163** – International Methods of Payment & Letters of Credit

### Winter / Summer Classes

#### Importing

**Bus 180** – Finding & Evaluating Products for Import

**Bus 182** – Clearing US Customs

### Required Spring Classes

Complete all 1-Unit Sequential Classes

#### International Logistics Track

**Bus 110** – Export Pricing, Quotations & Terms of Sale

**Bus 111** – International Business Documentation

**Bus 113** – International Transportation

**Bus 114** – International Documentation & Supply Chain Management

#### International Law Track

**Bus 147** – International Commercial Agreements & Distribution Law

**Bus 148** – International Intellectual Property Rights

**Bus 149** – The Law of Global Commerce

